A3940-1.1 U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 10, 1990 through May 2, 1990) and cumulatively (September 1, 1989, through May 2, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 1048-7751

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	91	383	$30355	$28043	$31350	$30250	$29150	208	2673	$28665	$26414	$31500	$29700	$25000
BUSINESS ADMIN (INCL MGMT	1	75	22000	23955	*	*	*	12	583	23808	22888	*	*	*
DISTRIBUTION MANAGEMENT	+	13	+	27205				+	47	+	25816			
ECONOM & FINANCE (BANKING	19	170	28963	25676	*	*	*	46	768	26720	24623	31000	27150	22000
HOTEL/RESTAURANT MGMT.	+	1	+	19000				+	32	+	19974			
HUMAN RSRCS (incl LABOR R	1	1	21000	21000	*	*	*	3	55	19150	23766	*	*	*
MANAGEMENT INFO SYSTEMS	20	54	29447	28155	31500	30000	26500	30	283	28710	27424	31500	29620	25000
MARKETING/MARK MGMT (RESR	5	118	23200	24222	*	*	*	19	741	22263	22959	*	*	*
REAL ESTATE	+	4	+	28875				+	18	+	25520			
COMMUNICATIONS														
ADVERTISING	+	1	+	24000				+	25	+	18287			
COMMUNICATIONS	1	34	32000	21501	*	*	*	1	149	32000	20483	*	*	*
JOURNALISM	+	8	+	17088				+	52	+	17436			
TELECOMMUN/BROADCASTING	+	+	+	+				+	13	+	18101			
EDUCATION														
ELEMENTARY EDUCATION	+	23	+	16670				3	299	21667	18970	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	23	+	16783			
PHYSICAL EDUCATION	+	4	+	16150				+	35	+	19063			
SPECIAL EDUCATION	+	2	+	18000				+	59	+	19860			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	14000				+	1	+	14000			
TEXTILES & CLOTHING	+	4	+	20250				+	32	+	20986			
MERCHANDISING MANAGEMENT	6	7	25417	23500	*	*	*	6	35	25417	19368	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	5	+	20901				+	15	+	21398			
LETTERS (incl English, Li	1	14	33500	19113	*	*	*	2	72	28250	19200	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				+	50	+	19057			
HUMANITIES - OTHER	+	9	+	22256				+	55	+	24480			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	15	+	20639			
HISTORY	+	9	+	19233				+	21	+	20365			
POLITICAL SCIENCE/GOVT	2	18	27500	25057	*	*	*	6	79	29133	22904	*	*	*
PSYCHOLOGY	2	19	25750	19006	*	*	*	5	87	23100	19843	*	*	*
SOCIOLOGY	+	6	+	17836				+	26	+	20800			
SOCIAL SCIENCES-OTHER	+	6	+	22917				+	32	+	19757			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	27	27000	30713	*	*	*	1	177	27000	30541	*	*	*
AGRICULTURAL	+	3	+	29667				+	32	+	29802			
ARCHITECTURAL	+	2	+	26500				+	31	+	30056			
BIOENGINEERING & BIOMEDIC	6	10	29769	30432	*	*	*	6	30	29769	30685	*	*	*
CHEMICAL	33	311	35160	35216	37100	35500	34020	74	1235	34610	35202	37100	35400	31800
CIVIL	31	132	29124	29260	32000	28080	26500	59	640	29334	27988	33600	29000	26252
COMPUTER	+	72	+	31328				3	220	34100	31314	*	*	*
ELECTRICAL/ELECTRONIC	65	350	32811	32427	34500	33000	31000	106	1547	32753	31843	35000	32940	31000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	2	$28000	$29600	*	*	*	1	2	$28000	$29600	*	*	*
INDUSTRIAL	16	194	30306	30934	*	*	*	39	582	30438	30878	$33600	$31000	$26000
MECHANICAL	102	450	32597	32571	$34520	$32700	$30600	181	1746	32457	32305	34700	32700	30000
METALLURGICAL	+	21	+	33079				1	107	33000	32404	*	*	*
MINING (INCL GEOLOGICAL)	+	10	+	31348				+	26	+	29879			
NUCLEAR	1	6	34500	33510	*	*	*	1	22	34500	31456	*	*	*
PETROLEUM	+	14	+	36033				+	100	+	35518			
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	+	13	+	26893				3	175	32833	29135	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	30480				2	26	29520	25955	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23833				+	71	+	22337			
ANIMAL SCIENCES	+	2	+	16500				+	22	+	17652			
PLANT SCIENCES	+	+	+	+				+	23	+	21694			
NATURAL RESOURCES	+	3	+	19500				+	8	+	18863			
OTHER AGRICULTURAL SCIENC	+	2	+	20000				+	29	+	23697			
COMPUTER SCIENCE														
COMPUTER SCIENCE	23	136	30877	30651	34200	31000	27000	70	599	30918	29685	34000	32000	26000
COMPUTER PROGRAMMING	+	10	+	29784				1	44	27000	28792	*	*	*
INFORMATION SCIENCES & SY	+	11	+	26668				1	191	31350	28330	*	*	*
SYSTEMS ANALYSIS	+	1	+	33960				+	4	+	29360			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	12000				+	49	+	26230			
HEALTH SCIENCES	+	2	+	16400				+	23	+	20318			
NURSING	+	1	+	26686				+	24	+	26633			
PHARMACY	+	+	+	+				+	20	+	33790			
SCIENCES														
ACTUARIAL	+	33	+	31681				+	60	+	27610			
ARCHITECTURAL & ENVIRONME	+	5	+	26080				+	59	+	25154			
BIOLOGICAL	1	5	29200	19040	*	*	*	2	35	27100	20965	*	*	*
CHEMISTRY	1	5	30000	27740	*	*	*	3	70	31827	28733	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	2	+	19400				+	20	+	22541			
MATHEMATICS	6	26	26666	28194	*	*	*	14	133	29375	26107	*	*	*
PHYSICS	2	4	33000	33000	*	*	*	5	17	31620	27848	*	*	*
OTHER PHYSICAL & EARTH SC	+	1	+	16305				+	3	+	21435			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	438	2863						914	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	91	326	$30381	$28407	$31350	$30250	$29700	195	2122	$28315	$26707	$31900	$30000	$25000
ACCOUNTING (PRIVATE)	3	71	26453	25563	*	*	*	22	576	25381	25035	28000	25750	22000
COMMERCIAL BANKING (CNSMR	+	14	+	21652				2	91	19650	20797	*	*	*
COMMERCIAL BANKING (LENDG	2	17	31750	24182	*	*	*	5	86	28700	23053	*	*	*
INVESTMT BANKING (CORP FN	2	9	31500	27233	*	*	*	6	27	32000	28021	*	*	*
INVESTMT BANKNG (M & A)	1	3	31500	30333	*	*	*	3	8	27933	26767	*	*	*
INVESTMT BANKG (REAL EST)	+	2	+	27500				+	12	+	25099			
INVESTMT BANKG (SALES & T	+	1	+	18000				+	12	+	19421			
FINANCIAL/TREASURY ANALYS	14	53	29931	28118	*	*	*	30	277	29438	26748	32000	30000	25800
PORTFOLIO MGMT/BROKERAGE	1	14	31000	24964	*	*	*	2	39	30500	22179	*	*	*
UNDERWRITING	+	11	+	25455				4	52	22000	22850	*	*	*
INSURANCE - CLAIMS	2	11	23500	21849	*	*	*	5	63	23680	22082	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	3	+	27293				+	18	+	20197			
MEDIA PLANNING	+	1	+	25000				+	10	+	19944			
REPORTING	+	3	+	18941				+	13	+	16424			
PRODUCTION	+	5	+	25500				1	25	26000	25079	*	*	*
PUBLIC RELATIONS	+	5	+	20272				1	39	34500	20900	*	*	*
WRITING / EDITING	+	4	+	17500				1	32	23000	17969	*	*	*
MARKETING														
ADVERTISING	+	2	+	24000				2	34	18000	19898	*	*	*
BRAND/PRODUCT MANAGEMENT	2	16	26500	26625	*	*	*	4	104	25181	25819	*	*	*
BUYER/MERCHANDISING	6	17	25917	23662	*	*	*	7	139	26071	22966	*	*	*
DISTRIBUTION	+	15	+	27937				2	57	29050	26988	*	*	*
MARKET RESEARCH	+	15	+	25990				1	47	18000	25246	*	*	*
PURCHASING	+	5	+	22140				1	33	21000	23747	*	*	*
SALES	8	140	27063	24546	*	*	*	19	816	25632	24671	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	20195				1	22	26600	20535	*	*	*
FINANC,TAXA, MONETARY POL	+	11	+	23637				+	35	+	23347			
ECONOMIC PROGRAMS	+	3	+	26533				+	14	+	26664			
LAW ENFORCEMENT	+	10	+	32868				+	24	+	27987			
MILITARY	+	9	+	21593				1	80	25900	21673	*	*	*
NATIONAL SECURITY	1	1	27000	27000	*	*	*	2	3	29850	26900	*	*	*
URBAN / REGIONAL PLANNING	5	8	26494	25684	*	*	*	5	11	26494	25543	*	*	*
ENGINEERING														
BIOENGINEERING	1	3	31000	33407	*	*	*	1	21	31000	30103	*	*	*
DESIGN / CONSTRUCT	18	156	30237	31528	*	*	*	46	871	29675	30253	32300	29700	27000
ENVIRONMENTAL/SANITATION	2	41	29500	30683	*	*	*	4	113	29663	29182	*	*	*
MANUFACTURING/INDUSTRIAL	13	175	32678	32036	*	*	*	32	1059	32488	32171	34113	33000	29400
SYSTEMS / PROGRAMMING	13	82	32502	31458	*	*	*	20	247	33623	31165	36800	34450	31800
POWER SYSTEMS	9	62	32327	31758	*	*	*	19	240	32262	31865	*	*	*
SOFTWARE DESIGN & DEVELOP	6	43	31925	32702	*	*	*	17	189	32962	31746	*	*	*
HARDWARE DESIGN & DEVELOP	1	45	35000	33049	*	*	*	6	165	33817	32173	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	15	66	$32586	$33095	*	*	*	31	400	$32115	$32255	$35500	$33000	$28000
TESTING	1	19	33000	31422	*	*	*	7	145	32731	30668	*	*	*
PROCESS ENGINEERING	24	209	34681	35168	$36500	$35500	$32000	56	935	34577	35064	37100	35350	32000
PROJECT ENGINEERING	23	150	32816	33119	34500	33000	30700	44	619	32624	32577	35000	32940	30000
OTHER ENGINEERING	122	452	32110	31843	35000	32500	28000	184	1341	32065	31520	35000	32400	28500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22500				+	20	+	22714			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	14000				+	11	+	21610			
NURSES / PERSONAL CARE	+	1	+	26686				+	27	+	26548			
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	25980			
PHARMACIST	+	+	+	+				+	10	+	35363			
PHYSICAL THERAPY	+	+	+	+				+	21	+	27419			
RESPIRATORY THERAPY	+	+	+	+				+	6	+	23297			
OTHER HEALTH RELATED	+	4	+	18125				1	37	20000	20310	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17265				1	19	21000	18084	*	*	*
COUNSELING	1	9	27600	17529	*	*	*	3	37	19683	16995	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	18200				+	6	+	17350			
SOCIAL WORK	+	6	+	17336				+	25	+	18257			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	6	79	30583	28975	*	*	*	33	528	29617	28594	33000	31000	25000
INFORMATION SYSTEMS	1	42	34200	30871	*	*	*	9	256	28968	28058	*	*	*
SYSTEMS ANALYSIS & DESIGN	6	67	30607	31277	*	*	*	12	297	29973	29931	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	45	27650	31680	*	*	*	4	67	29288	30931	*	*	*
AGRICULTURE/NAT'L RESOURC	+	10	+	21150				+	91	+	20551			
ARCHITECTURE	+	2	+	22100				+	16	+	22053			
CONSULTING	19	101	29763	29947	*	*	*	30	395	30100	28767	35500	29250	27000
HUMAN RESRCS /INDUS RELS	+	3	+	25333				+	49	+	23249			
MANAGEMENT TRAINEE	16	135	29704	24079	*	*	*	26	833	29001	22065	33700	31350	22000
MATH/STATISTICIANS	1	5	20195	23237	*	*	*	1	16	20195	22895	*	*	*
PARALEGAL	+	2	+	19000				1	10	20000	17074	*	*	*
RESEARCHERS NON-TECHNICAL	+	3	+	15687				1	24	26000	21192	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	25972				+	34	+	27650			
TEACHING	+	27	+	17404				3	485	23000	19070	*	*	*
TOTALS	438	2863						914	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	34	+	$31997				6	178	$31000	$29687	*	*	*
MBA--NON-TECH	5	63	$40210	38015	*	*	*	6	256	41508	35972	*	*	*
MBA--TECH	2	8	33500	39250	*	*	*	2	63	33500	38274	*	*	*
MS-BUSINESS	1	1	43400	43400	*	*	*	1	20	43400	34165	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	5	+	36390				+	38	+	37222			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	7	+	33086				+	25	+	30838			
MANAGEMENT INFORMATION SY	+	7	+	36940				+	19	+	34711			
MARKETING/MKTNG MGT (RESE	+	4	+	34063				+	12	+	35540			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	4	+	26750				+	13	+	26702			
ELEMENTARY EDUCATION	+	+	+	+				+	24	+	22337			
PHYSICAL EDUCATION	+	+	+	+				+	5	+	33719			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	+	1	+	24000				+	26	+	22311			
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	22700				+	2	+	24350			
LETTERS	+	+	+	+				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	26	+	24731			
SOCIOLOGY	+	1	+	17500				+	1	+	17500			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	5	+	22535			

continued

ECPO REGIONAL Report No. 4 MAY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	12	$35450	$36136	*	*	*	4	30	$35170	$35387	*	*	*
AGRICULTURAL	+	2	+	35200				+	5	+	35740			
BIOENGINEERING & BIOMEDIC	+	1	+	30000				1	2	42000	36000	*	*	*
CHEMICAL	1	4	38600	37565	*	*	*	7	52	37029	36991	*	*	*
CIVIL	+	11	+	32655				4	113	30250	32109	*	*	*
COMPUTER	+	+	+	+				+	20	+	34655			
ELECTRICAL/ELECTRONIC	10	37	38748	37370	*	*	*	14	176	38184	36975	*	*	*
INDUSTRIAL	4	15	41850	37887	*	*	*	4	56	41850	36033	*	*	*
MECHANICAL	3	34	38733	37502	*	*	*	16	158	37316	36982	*	*	*
METALLURGICAL	+	1	+	36000				+	21	+	37120			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	2	3	35282	35521	*	*	*	2	9	35282	34393	*	*	*
PETROLEUM	+	1	+	36000				+	25	+	38190			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	26100				+	7	+	25635			
HEALTH SCIENCES	+	+	+	+				+	7	+	18374			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	14400				+	1	+	14400			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	3	+	25932			
BIOLOGICAL	+	+	+	+				+	6	+	29441			
CHEMISTRY	+	4	+	31000				1	15	29500	31713	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	24	39149	36852	*	*	*	21	86	40483	36873	$42640	$40500	$39000
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	3	+	25067				+	34	+	33031			
MATHEMATICS (INCL ACTUARI	1	6	35000	33117	*	*	*	1	18	35000	31201	*	*	*
PHYSICS	+	+	+	+				1	9	30000	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	40	297						91	1584					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	43	+	$46322				1	188	$38000	$45498	*	*	*
MBA--TECH	+	17	+	48894				+	62	+	50338			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	85	+	48912				1	259	55000	48953	*	*	*
MBA--TECH	+	37	+	54009				+	145	+	52682			
OVER 4 YEARS														
MBA--NON-TECH	+	38	+	45826				4	156	31250	47399	*	*	*
MBA--TECH	+	20	+	54620				+	73	+	56162			
TOTALS	+	240						6	883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	2	+	50000			
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	14	+	42446			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	$36000				+	2	+	32520			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	6	+	32167			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	28200				+	5	+	30600			
ENGINEERING														
AEROSPACE	+	+	+	+				2	3	$47496	48331	*	*	*
CHEMICAL	+	41	+	50254				2	81	50020	50678	*	*	*
CIVIL	+	+	+	+				2	3	48492	44728	*	*	*
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	1	4	$46000	56300	*	*	*	8	25	53310	53723	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	4	6	44248	46832	*	*	*	6	16	46831	47382	*	*	*
METALLURGICAL	+	7	+	46396				2	16	48600	48406	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	7	+	37227			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	8	+	43726				2	55	49020	44729	*	*	*
GEOLOGICAL SCIENCES	+	2	+	41350				+	9	+	37140			
MATHEMATICS	+	+	+	+				+	4	+	34750			
PHYSICS	+	+	+	+				+	9	+	41385			
POLYMER	+	+	+	+				+	4	+	47250			
TOTALS	5	70						24	269					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28899 193 37455/25000			23460 5					
BUSINESS ADMIN (INCL MGMT				25000 1		26000 1			
ECONOM & FINANCE (BANKING	30000 1			26643 7	29483 12	24000 1	30000 1	28000 1	
MANAGEMENT INFO SYSTEMS	31000 3					25000 1	27590 4	27375 4	
MARKETING/MARK MGMT (RESR		18000 2							
COMMUNICATIONS					32000 1				
LETTERS (incl English, LI					33500 1				
POLITICAL SCIENCE/GOVT				32000 1	32900 2			34000 1	
CHEMICAL								35078 1	29400 2
CIVIL			28333 3					30000 1	28774 18
COMPUTER							36800 1		
ELECTRICAL/ELECTRONIC	31000 1				40000 1	35250 6	33500 1	30333 3	
ENIVRONMENTAL ENGINEERING								28000 1	
INDUSTRIAL	28250 2			32000 2	32300 5			30050 12	
MECHANICAL	31250 2							31520 5	31740 2
ENGINEERING TECHNOLOGY								30000 1	
COMPUTER SCIENCE	32000 1				30500 3	31000 1	29759 14	28167 6	34000 1
INFORMATION SCIENCES & SY								31350 1	
MATHEMATICS					30000 1	34500 1		29000 3	
PHYSICS							35100 1		

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE		HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE		LEGAL SVCS		MERCHANDISING		PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	
ACCOUNTING				25500	1	25000	1							
BUSINESS ADMIN (INCL MGMT						23467	3		21500	2				
ECONOM & FINANCE (BANKING	26200	5		25500	1	23250	4		21500	2			20000	1
HUMAN RSRCS (incl LABOR R	20000	1				21000	1							
MANAGEMENT INFO SYSTEMS	29000	2				26000	1							
MARKETING/MARK MGMT (RESR	30000	1				21250	4		21701	5			26000	1
MERCHANDISING MANAGEMENT									25417	6				
LETTERS (incl English, Li													23000	1
POLITICAL SCIENCE/GOVT								20000	1	23000	1			
PSYCHOLOGY									24500	2		27000	1	
ELECTRICAL/ELECTRONIC	32500	2				31000	1							
COMPUTER SCIENCE	31000	2												
COMPUTER PROGRAMMING						27000	1							
MATHEMATICS						29575	2							

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25500 1					
BUSINESS ADMIN (INCL MGMT			22500 1						
ECONOM & FINANCE (BANKING				26000 1					
HUMAN RSRCS (incl LABOR R									16450 1
MANAGEMENT INFO SYSTEMS				28833 3	24000 1				
MARKETING/MARK MGMT (RESR		18000 1							
ELEMENTARY EDUCATION					22000 2				
PSYCHOLOGY									15000 1
AEROSPACE & AERONAUTICAL						27000 1			
BIOENGINEERING & BIOMEDIC		30120 1				26246 2			32000 1
CHEMICAL						26300 2	25000 1		
CIVIL			25900 1	33350 2		25855 5	27052 10		
ELECTRICAL/ELECTRONIC		34075 4		33113 6		26200 5	33300 1		
INDUSTRIAL				31267 3		25000 2			
MECHANICAL		33500 1		33486 7		24127 3		33000 1	34000 1
ENGINEERING TECHNOLOGY				35000 1					
COMPUTER SCIENCE		35500 1		34500 1		28113 3			
BIOLOGICAL					25000 1				
MATHEMATICS				34500 1		20195 1	31700 1		

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									28660 1
BUSINESS ADMIN (INCL MGMT					25800 1			25000 1	
ECONOM & FINANCE (BANKING					25800 1		25000 1	21000 1	
MANAGEMENT INFO SYSTEMS									31733 3
MARKETING/MARK MGMT (RESR								27000 1	24750 2
ELEMENTARY EDUCATION				21000 1					
BIOENGINEERING & BIOMEDIC									32000 2
CHEMICAL									35107 38 37400/34020
CIVIL					30833 3			28460 3	35100 1
ELECTRICAL/ELECTRONIC					32681 7		34067 3		35400 1
INDUSTRIAL							33600 1		32800 1
MECHANICAL					31317 15		32338 13		34460 16
METALLURGICAL								33000 1	
COMPUTER SCIENCE					31383 6				
BIOLOGICAL									29200 1
CHEMISTRY									30500 1
MATHEMATICS									25000 1
PHYSICS					25000 1				

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING			27000	2	28000	1									29000	1		
ECONOM & FINANCE (BANKING	27900	2			25220	1									26500	1		
MANAGEMENT INFO SYSTEMS	31580	3	28000	4											27000	1		
MARKETING/MARK MGMT (RESR	21000	1			22000	1												
PSYCHOLOGY					24500	1												
CHEMICAL			35600	4	36900	2	35520	5					35150	2	33433	3	35835	9
CIVIL			30750	2	31290	2	33000	1							32000	1	35060	5
COMPUTER			34000	1														
ELECTRICAL/ELECTRONIC	33057	7	32727 36500/31000	44					33000	3			34500	1	35000	1	34500	1
INDUSTRIAL	32000	1	31867	3					29500	1								
MECHANICAL	33667	3	32036 34600/30000	67	31833	3			32587	9			33267	6	33680	5	34893	12
NUCLEAR			34500	1														
ENGINEERING TECHNOLOGY															33500	1		
COMPUTER SCIENCE	32730	14	32333	11													32032	1
CHEMISTRY																	32490	2
MATHEMATICS			29733	3														
PHYSICS							33000	2										

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						26000 2	
BUSINESS ADMIN (INCL MGMT					23000 1		25000 1
ECONOM & FINANCE (BANKING						29500 2	
CHEMICAL		34840 3	37200 1				27000 1
CIVIL							28000 1
COMPUTER						31500 1	
ELECTRICAL/ELECTRONIC			34113 1			32543 6	
INDUSTRIAL		25200 2	32000 1			33600 1	30600 2
MECHANICAL		33000 3	31555 4	32000 1		31120 2	
INDUSTRIAL TECHNOLOGY							29520 2
COMPUTER SCIENCE			33600 1			29000 1	25667 3
PHYSICS							32000 1

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28936 197 37455/25000	18000 2		25771 14	30319 16	25000 3	28072 5	28583 6	
BACHELOR - TECHNICAL	30333 6		28333 3	32000 2	32300 10	34625 8	30708 17	29989 34 37000/27000	29314 23 34000/27040

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	26556 9		25500 2	22886 14	20000 1	23278 18		27000 1	23000 3
BACHELOR - TECHNICAL	31750 4			29288 4					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		18000 1	22500 1	27600 5	22667 3				15725 2
BACHELOR - TECHNICAL		33631 7	25900 1	33218 21 35500/31800	25000 1	25804 24 32700/24470	27732 13	33000 1	33000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL				21000 1	25800 2		25000 1	24333 3	28893 6
BACHELOR - TECHNICAL					31385 32 35568/28800		32718 17	29595 4	34475 62 37920/32800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28590 6	27667 6	24930 4					27500 3	
BACHELOR - TECHNICAL	32905 25 37500/31000	32348 136 36500/30600	33126 7	34575 8	32445 13		33822 9	33564 11	34935 30 38500/32032

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL					23000 1	27750 4	25000 1
BACHELOR - TECHNICAL		31740 8	32892 8	32000 1		31964 11	28424 10

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU		ACCOUNTING (PR		COMMERCIAL BAN		COMMERCIAL BAN		INVESTMT BANKI		INVESTMT BANKN		INVESTMT BANKG		INVESTMT BANKG		FINANCIAL/TREA	
ACCOUNTING	28899 37455/25000	193	26512	13	14300	1												
BUSINESS ADMIN (INCL MGMT					25000	1											25800	1
ECONOM & FINANCE (BANKING	30000	1	22750	6			28700	5	23000	1	26400	2					28624	17
HUMAN RSRCS (incl LABOR R			20000	1														
MANAGEMENT INFO SYSTEMS	31000	1	30700	1													28620	2
MARKETING/MARK MGMT (RESR																	29500	1
COMMUNICATIONS									32000	1								
LETTERS (incl English, Li																	33500	1
POLITICAL SCIENCE/GOVT									35000	1							31400	2
ELECTRICAL/ELECTRONIC									40000	1								
INDUSTRIAL									31000	1	31000	1					31625	4
COMPUTER SCIENCE			26520	1					31000	1							29500	1
MATHEMATICS																	31700	1

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		25000 1	22700 2						
ECONOM & FINANCE (BANKING	30000 1	22500 2	26000 1						
HUMAN RSRCS (incl LABOR R			21000 1						
MANAGEMENT INFO SYSTEMS	31000 1								
MARKETING/MARK MGMT (RESR		18000 1	26000 1				26000 1		
LETTERS (incl English, Li									23000 1
COMPUTER SCIENCE								34500 1	

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT				23000 1			24250 2		
ECONOM & FINANCE (BANKING		25220 1				21000 1	25000 2		
MARKETING/MARK MGMT (RESR	18000 2	26252 2	24000 2		18000 1		21833 6		
MERCHANDISING MANAGEMENT			26875 4				22500 1		
POLITICAL SCIENCE/GOVT		23000 1							
PSYCHOLOGY			27000 1				25750 2		
CHEMICAL				35100 1				26600 1	
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL							31750 2		
MECHANICAL							29900 2		
BIOLOGICAL							29200 1		

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
AEROSPACE & AERONAUTICAL				27000 1					
BIOENGINEERING & BIOMEDIC						31000 1			32000 1
CHEMICAL							25000 1	35078 1	35767 3
CIVIL					26494 5		28649 24 35100/27000	24575 1	
ELECTRICAL/ELECTRONIC							31990 2		33278 4
ENIVRONMENTAL ENGINEERING								28000 1	
INDUSTRIAL									29400 2
MECHANICAL							31430 16	31000 1	32333 21 34000/31500
INDUSTRIAL TECHNOLOGY							29640 1		29400 1
COMPUTER SCIENCE			25900 1	32700 1			30000 1		
MATHEMATICS							26000 1		

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG		POWER SYSTEMS		SOFTWARE DESIG		HARDWARE DESIG		RESEARCH & DEV		TESTING		PROCESS ENGINE		PROJECT ENGINE		OTHER ENGINEER	
MANAGEMENT INFO SYSTEMS	27500	2															29250	6
POLITICAL SCIENCE/GOVT									34000	1								
BIOENGINEERING & BIOMEDIC									31560	2							26246	2
CHEMICAL									34383	6	35717	1	34494 37400/31800	43	35550	2	35716	15
CIVIL			33350	2											32600	7	29060	18
COMPUTER	36800	1	31500	1	34000	1												
ELECTRICAL/ELECTRONIC	33942	9	32306	7	31888	4	33780	5	33616	10	32450	2	32000	1	33606	7	32318 35568/28800	48
INDUSTRIAL	34650	4	31800	2											29500	1	28929	7
MECHANICAL	34560	1	31673	6			34000	1	30568	7	32125	4	35310	10	32622 37920/30700	24	32576 36000/31000	78
METALLURGICAL									33000	1								
NUCLEAR																	34500	1
ENGINEERING TECHNOLOGY			35000	1											31750	2		
COMPUTER SCIENCE	33764	2			33064	11			24250	2							31488	8
CHEMISTRY									30250	2			34980	1				
MATHEMATICS	34500	1																
PHYSICS					35100	1							33000	1	25000	1	32000	1

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR									20000 1

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ECONOM & FINANCE (BANKING						21000 1		28000 1	
HUMAN RSRCS (incl LABOR R		16450 1							
MANAGEMENT INFO SYSTEMS					26778 9	30180 2			
ELEMENTARY EDUCATION	21000 1								
PSYCHOLOGY		15000 1							
INDUSTRIAL		27600 1				27000 1			
COMPUTER SCIENCE					31107 22 35500/27000	30250 4	29367 10		
COMPUTER PROGRAMMING					27000 1				
INFORMATION SCIENCES & SY						31350 1			
MATHEMATICS					25000 1		33000 2	29717 3	

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: - 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26000 1					
BUSINESS ADMIN (INCL MGMT				23250 4					
ECONOM & FINANCE (BANKING				28167 3			26000 1		
MANAGEMENT INFO SYSTEMS		29917 6							
MARKETING/MARK MGMT (RESR				18000 1					
ELEMENTARY EDUCATION									22000 2
MERCHANDISING MANAGEMENT				22500 1					
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY				22000 1					
CIVIL				34050 2					
ELECTRICAL/ELECTRONIC		30000 3		33350 2					
INDUSTRIAL		29708 12		31000 1					
MECHANICAL		31500 3		32789 7					
COMPUTER SCIENCE		30875 4							
BIOLOGICAL									25000 1
MATHEMATICS		29500 2		29850 2	20195 1				
PHYSICS				33000 1					

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28915 195 37455/25000	25327 21 30700/22000	19650 2	28700 5	30000 3	26400 2			28977 24 33500/25800
BACHELOR - TECHNICAL		26520 1			34000 3	31000 1			31283 6

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	30500 2	22000 4	23680 5				26000 1		23000 1
BACHELOR - TECHNICAL								34500 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 2	25181 4	26071 7	23000 1	18000 1	21000 1	23346 13		
BACHELOR - TECHNICAL				35100 1			30583 6	26600 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			25900 1	29850 2	26494 5	31000 1	29675 46 35100/27000	29663 4	32488 32 36500/29400

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	27500 2				34000 1				29250 6
BACHELOR - TECHNICAL	34304 18	32262 19	32962 17	33817 6	32052 30 41500/26000	32731 7	34577 56 38500/32000	32624 44 37920/30000	32160 178 37200/28500

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL									20000 1
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21000 1	15725 2			26778 9	27120 3		28000 1	
BACHELOR - TECHNICAL		27600 1			30682 24 35500/27000	29892 6	29973 12	29717 3	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29917 6		24182 11		20000 1	26000 1		22000 2
BACHELOR - TECHNICAL		30146 24 37500/27000		32535 15	20195 1				25000 1

AVERAGE SALARY OFFERS MAY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35017 3								
MBA--TECH	31000 1								

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									48000 3
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH		36000 1							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							